

| Vtype                                | Full Description                            | Basic Price | Discount Amount | Disc % | Sub-Total | VAT     | Invoice Price To MT | Net Price To MT | CAP ID | Glass Id | ABI Grp | PIP Profile | Civ AP | Civ Allowance | War Pensioner Profile | War Pensioner AP | War Pensioner Allowance | CO2 | DLA Profile | AFIP Profile |
|--------------------------------------|---|-------------|-----------------|--------|-----------|---------|---------------------|-----------------|--------|----------|---------|-------------|--------|---------------|-----------------------|------------------|-------------------------|-----|-------------|--------------|
| 688497                               | Ignis 1.2 Dualjet Hybrid SZ3 5d             | 10857.50    | 909.45          | 8.38%  | 9948.05   | 1989.61 | 11937.66            | 9948.05         | 90458  | 293860   | 17      | U-BJ        | 0      | 62.25         | M-5N                  | 0                | 62.25                   | 98  | ZV-Z        | II-9         |
| 688572                               | Ignis 1.2 Dualjet Hybrid SZ-T 5d            | 12107.50    | 1497.94         | 12.37% | 10609.56  | 2121.91 | 12731.47            | 10609.56        | 90459  | 293859   | 17      | KG-8        | 0      | 62.25         | BD-H                  | 0                | 62.25                   | 98  | OS-K        | JY-H         |
| 720487                               | Ignis 1.2 SZ-T AT 5d                        | 12349.17    | 2390.44         | 19.36% | 9958.73   | 1991.75 | 11950.48            | 9958.73         | 77946  | 239470   | 15      | U-A4        | 0      | 58            | M-5C                  | 0                | 58                      | 109 | X-J3        | U-AV         |
| 720480                               | Ignis 1.2 Hybrid SZ5 5d                     | 12940.83    | 2356.71         | 18.21% | 10584.12  | 2116.82 | 12700.94            | 10584.12        | 77947  | 239472   | 17      | X-M3        | 0      | 58            | M-5M                  | 0                | 58                      | 98  | NG-F        | M2-V         |
| 720486                               | Ignis 1.2 SZ5 AT 5d                         | 13599.17    | 2804.96         | 20.63% | 10794.21  | 2158.84 | 12953.05            | 10794.21        | 77948  | 239471   | 17      | IJ-5        | 0      | 58.75         | M-5W                  | 0                | 58.75                   | 109 | X-JM        | IK-7         |
| 720479                               | Ignis 1.2 Hybrid SZ5 ALLGRIP 5d             | 13774.17    | 2065.75         | 15.00% | 11708.42  | 2341.68 | 14050.10            | 11708.42        | 77949  | 239473   | 18      | U-97        | 0      | 0             | BD-G                  | 0                | 63.34                   | 105 | U-7T        | U-D8         |
| 686734                               | Swift 1.2 Dualjet Hybrid SZ3 5d             | 11274.17    | 2010.58         | 17.83% | 9263.59   | 1852.72 | 11116.31            | 9263.59         | 92061  | 301878   | 24      | M-ZN        | 0      | 60.5          | 9-II                  | 0                | 60.5                    | 94  | II-E        | M2-Q         |
| 686733                               | Swift 1.2 Dualjet Hybrid SZ-T 5d            | 12357.50    | 2679.34         | 21.68% | 9678.16   | 1935.63 | 11613.79            | 9678.16         | 92060  | 301879   | 24      | II-I        | 0      | 61            | BD-Q                  | 0                | 61                      | 94  | IJ-G        | OS-G         |
| 718660                               | Swift 1.0 Boosterjet Hybrid SZ5 5d          | 13774.17    | 2714.48         | 19.71% | 11059.69  | 2211.94 | 13271.63            | 11059.69        | 79654  | 247661   | 27      | OH-P        | 0      | 61.65         | IB-8                  | 0                | 61.65                   | 98  | JY-L        | JY-Y         |
| 718659                               | Swift 1.0 Boosterjet SZ5 5d AT              | 14857.50    | 3701.01         | 24.91% | 11156.49  | 2231.30 | 13387.79            | 11156.49        | 79655  | 247662   | 27      | JO-7        | 0      | 61.65         | JO-D                  | 0                | 61.65                   | 121 | JO-8        | JO-9         |
| 718658                               | Swift 1.2 Dualjet Hybrid SZ5 ALLGRIP 5d     | 14607.50    | 3327.15         | 22.78% | 11280.35  | 2256.07 | 13536.42            | 11280.35        | 79656  | 247663   | 23      | OR-Q        | 0      | 61.65         | IB-7                  | 0                | 61.65                   | 101 | OS-M        | KG-5         |
| 709666                               | Vitara 1.4 Bjet SZ-T 5d                     | 17149.17    | 4027.30         | 23.48% | 13121.87  | 2624.37 | 15746.24            | 13121.87        | 86602  | 276543   | 16      | U-9M        | 0      | 0             | M-5X                  | 0                | 63.34                   | 131 | U-DJ        | M2-T         |
| 708903                               | Vitara 1.4 Bjet SZ-T 5d AT                  | 18003.33    | 4511.53         | 25.06% | 13491.80  | 2698.36 | 16190.16            | 13491.80        | 88431  | 284962   | 16      | U-AM        | 299    | 0             | M-59                  | 0                | 65.32                   | 133 | M-ZK        | X-JE         |
| 711701                               | Vitara 1.4 Bjet SZ5 5d                      | 19232.50    | 4274.82         | 22.23% | 14957.68  | 2991.54 | 17949.22            | 14957.68        | 86603  | 276545   | 16      | NF-V        | 899    | 0             | 9-IJ                  | 58               | 68.9                    | 131 | JY-W        | JY-J         |
| 711700                               | Vitara 1.4 Bjet SZ5 5d AT                   | 20086.67    | 4655.52         | 23.18% | 15431.15  | 3086.23 | 18517.38            | 15431.15        | 86604  | 276546   | 16      | OH-S        | 1299   | 0             | M-5K                  | 182              | 0                       | 133 | NF-G        | X-M5         |
| 711699                               | Vitara 1.4 Bjet SZ5 ALLGRIP 5d              | 20461.67    | 4453.42         | 21.76% | 16008.25  | 3201.65 | 19209.90            | 16008.25        | 86605  | 276547   | 16      | R-42        | 1299   | 0             | JO-C                  | 182              | 0                       | 139 | R-43        | 9-I9         |
| 711698                               | Vitara 1.4 Bjet SZ5 ALLGRIP 5d AT           | 21311.67    | 4829.95         | 22.66% | 16481.72  | 3296.34 | 19778.06            | 16481.72        | 86606  | 276548   | 16      | 9-IA        | 1699   | 0             | M-5B                  | 582              | 0                       | 143 | 9-IB        | 9-IC         |
| 685316                               | VITARA 1.4 Bjet Hybrid SZ4 5dr              | 18570.00    | 6119.72         | 32.95% | 12450.28  | 2490.06 | 14940.34            | 12450.28        | 92770  | 294039   | 19      | Y-RH        | 0      | 0             | R-69                  | 0                | 63.34                   | 104 | Y-VA        | Y-QG         |
| 685314                               | VITARA 1.4 Bjet Hybrid SZ-T 5dr             | 18778.33    | 5233.98         | 27.87% | 13544.35  | 2708.87 | 16253.22            | 13544.35        | 92771  | 294039   | 19      | XU-S        | 399    | 0             | Y-OF                  | 0                | 65.98                   | 104 | WG-G        | YW-4         |
| 685312                               | VITARA 1.4 Bjet Hybrid SZ5 5dr              | 20445.00    | 5369.91         | 26.27% | 15075.09  | 3015.02 | 18090.11            | 15075.09        | 92772  | 294039   | 20      | Y-PS        | 999    | 0             | SW-S                  | 67               | 69.5                    | 104 | Y-R2        | Y-TZ         |
| 685311                               | VITARA 1.4 Bjet Hybrid SZ5 ALLGRIP 5dr      | 21911.67    | 5825.65         | 26.59% | 16086.02  | 3217.20 | 19303.22            | 16086.02        | 92773  | 294039   | 19      | RE-U        | 1399   | 0             | WV-D                  | 282              | 0                       | 111 | UJ-1        | SX-D         |
| 686050                               | SX4 S-Cross 1.4 Bjet SZ5 AT                 | 20670.00    | 6922.60         | 33.49% | 13747.40  | 2749.48 | 16496.88            | 13747.40        | 91526  | 298508   | 24      | R-3Y        | 699    | 0             | NG-3                  | 0                | 67.96                   | 133 | R-3Z        | R-41         |
| 722035                               | SX4 S-Cross 1.4 Bjet SZ5 ALLGRIP 5d         | 20753.33    | 5811.61         | 28.00% | 14941.72  | 2988.34 | 17930.06            | 14941.72        | 76979  | 237297   | 24      | X-KZ        | 1499   | 0             | JO-B                  | 382              | 0                       | 141 | OH-4        | M1-R         |
| 722034                               | SX4 S-Cross 1.4 Bjet SZ5 ALLGRIP 5d AT      | 22170.00    | 6538.87         | 29.49% | 15631.13  | 3126.23 | 18757.36            | 15631.13        | 76980  | 237298   | 24      | OS-S        | 2149   | 0             | IB-E                  | 1032             | 0                       | 141 | X-HR        | X-HF         |
| 685309                               | SX4 S-CROSS 1.4 Bjet Hybrid SZ4 5dr         | 17111.67    | 5079.21         | 29.68% | 12032.46  | 2406.49 | 14438.95            | 12032.46        | 92766  | 298508   | 17      | UJ-C        | 299    | 0             | WV-C                  | 0                | 65.32                   | 104 | Y-TP        | SR-B         |
| 685307                               | SX4 S-CROSS 1.4 Bjet Hybrid SZ-T 5dr        | 19611.67    | 6641.69         | 33.87% | 12969.98  | 2594.00 | 15563.98            | 12969.98        | 92767  | 298508   | 17      | SW-E        | 499    | 0             | R-6A                  | 0                | 66.64                   | 104 | WF-U        | UI-7         |
| 685306                               | SX4 S-CROSS 1.4 Bjet Hybrid SZ5 5dr         | 21278.33    | 7582.83         | 35.64% | 13695.50  | 2739.10 | 16434.60            | 13695.50        | 92768  | 298508   | 17      | WF-R        | 899    | 0             | YW-6                  | 58               | 68.9                    | 104 | XT-G        | R6-I         |
| 685305                               | SX4 S-CROSS 1.4 Bjet Hybrid SZ5 ALLGRIP 5dr | 22745.00    | 7966.82         | 35.03% | 14778.18  | 2955.64 | 17733.82            | 14778.18        | 92769  | 298508   | 17      | Q-6         | 1299   | 0             | WV-B                  | 182              | 0                       | 110 | UI-Z        | SW-5         |
| Not included on customer price lists |   |             |                 |        |           |         |                     |                 |        |          |         |             |        |               |                       |                  |                         |     |             |              |